



SHAREPOINT JUMP-START®

SharePoint Jump-Start® is TechEdge's all-in-one, accelerated deployment solution that takes advantage of Microsoft SharePoint's most versatile and affordable components.

WHAT CAN YOU EXPECT IN 45 DAYS? Your business will be up and running on base-customized SharePoint to support the way you work.

HOW IS THIS POSSIBLE? TechEdge has developed a simplified, common sense, flexible menu approach that allows you to select and phase in fully-supported features and offerings that best meet your business' needs and timeline.

ON A BUDGET? Start with the basics. Then, as your needs grow, so too can SharePoint. With TechEdge, your start-up costs are minimal and you pay for what you use each month. Add new capabilities or more space at any time using our easy upgrade program.

WHY CHOOSE US? TechEdge will never lose sight of your business goals and we will only recommend 'right fit,' no-code SharePoint solutions that increase your bottom line, deliver exceptional customer service, optimize your resource investments and reduce your business risks.

WHY SHAREPOINT?

As we help you effectively leverage SharePoint's feature-rich capabilities including collaborative work spaces, business process workflows and forms, alert notifications, performance dashboards, one-stop-shopping (consolidated) infrastructure model plus more:

YOUR BUSINESS WILL...	AS WE HELP YOU...
Raise performance levels and achieve performance targets	Define expectations, accountabilities and deliverables
Optimize your leaders' capabilities as they 'manage by exception'	Define performance targets and service levels
Increase productivity, efficiencies and throughput	Define consistent, repeatable processes that deliver positive results
Strengthen customer satisfaction scores	Define <u>meaningful</u> process, service and product/deliverable measures
Drive continuous improvement and employee engagement	Establish auto escalations designed to address service and result 'misses'
Accelerate decision making, direction setting and action taking	Decrease the time you spend searching for the right business information
Reduce business risk	Meet your business' regulatory, legal and compliance requirements
Lower technology infrastructure and support costs	Consolidate multiple systems into a single infrastructure

WHY WOULD A BUSINESS WANT SHAREPOINT JUMP-START®?

- ▶ SharePoint can be provisioned and configured in less than 10 days.
- ▶ Jump-Start's® monthly payment plan is easier on your budget.
- ▶ Our No-Worry Licensing® model eliminates your license tracking burden.
- ▶ We include base customization and training.
- ▶ Your business runs on a dedicated server in our managed cloud environment.
- ▶ Upgrades (optional) are applied without business interruption.
- ▶ You can easily, safely and cost effectively expand your existing SharePoint environment through our hybrid option without adding servers.
- ▶ Jump-Start® eliminates the need to hire SharePoint site management staff. Our program includes administration, backups, disaster recovery, capacity planning, 24/7/365 performance monitoring, 'Five 9s' server reliability plus update and patch reviews, testing and installation.
- ▶ Our SharePoint hosting options are SAS 70 Type II and compliant with BASE I/II, DOD 5015.2, FCPA, FISMA, HIPAA, NASD 3010, OMBA-123 and SOX.
- ▶ We provide **100% bi-directional, expectation transparency** – you will know what to expect from us and what will be expected of you to position you, your team and your business for SharePoint Jump-Start® success!



SHAREPOINT JUMP-START[®]

WHAT DO JUMP-START[®] SERVICES INCLUDE?

SharePoint Business Assessment	Base Customization
Hosting, Software, Licensing ¹	Simple Branding
Site Planning & Templates	'Introduction to SharePoint' Training ²
Governance	Support ³
Hosting Broker Services	Monthly Vendor Management/Performance Reviews

¹ SharePoint Foundation 2010, SharePoint Server 2010, Windows SharePoint Services (WSS), Microsoft Office SharePoint Server 2007 (MOSS)

² On-site and customized training available

³ Online self-service and phone support with up to 1 hour response for critical issues, 4 hours for application, up to 24 hours for how-to support

WHAT COMES AFTER JUMP-START[®]?

As your business needs grow, TechEdge's Business Process Consultants and SharePoint Engineers will assist you with your customization requirements that include but are not limited to:

Expectations, Accountabilities & Deliverables Definitions	Performance Targets and Service Levels Definitions
Service, Product, Deliverable & Process Definitions	Service, Product, Deliverable & Process Measures
Alerts and Auto Escalations	Forms, Templates & Customer Satisfaction Surveys
Workflows	Document Life Cycle Management
Regulatory, Legal & Compliance Requirements	Business Intelligence & Performance Dashboards
Governance	Security
Branding	System Integration
Advanced Training (onsite, virtual, self-paced)	SharePoint for Internet

WHAT ARE OUR SHAREPOINT QUALIFICATIONS?

TechEdge's team of highly experienced, exceptionally talented, and extremely committed consultants are integral to our clients' success. Their preparation, energy and passion help ensure that our clients benefit from immediate *and* sustainable results.

All TechEdge Leadership Coaches/Consultants work closely with you to deliver exceptional results plus a positive customer experience. In addition to being a TechEdge Principal Consultant plus Jump-Start's[®] creator, Eric Hutchinson is a 'SharePoint Guru' who architects comprehensive SharePoint Sites, Dashboards and Business Process Management (BPM) Workflow environments. Among his most recent SharePoint-related professional experiences and accomplishments, Eric:

- ▶ Managed 13-region, 2600-user SharePoint environment for Kaiser Permanente, a \$45-billion healthcare organization
- ▶ Provided SharePoint cross-organizational support structure design plus implementation.
- ▶ Created a SharePoint on-shore/off-shore support model to deliver SharePoint-as-a-service to a national user community.
- ▶ Delivered custom SharePoint training to over 300 users.

Eric's areas of expertise include:

SPECIALTIES	PROFICIENCIES
SharePoint & Virtualization Consulting	SharePoint (all Microsoft supported versions)
Automated Workflow Development	InfoPath 2007, 2010
Business Process Modeling and Analysis	SharePoint Designer, 2007, 2010
Requirements Elicitation & Analysis	ShareVis 6.x
Project and Organizational Change Management	SharePoint Training
Application Lifecycle Management	Office 2010, Visio 2010, MS Project 2010
Facilitative and Situational Leadership	SharePoint Web Application and Web Part Development